



LAN eXtensions for Instrumentation

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For Immediate Release

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LXI Test Market to Grow 24 Percent, Forecasts Frost & Sullivan

Niwot, Colorado – February 25, 2009 – A recent technology analyst research report from Frost & Sullivan (F&S), a leading market research firm, documents widespread adoption of the emerging [LXI Standard](#) (LAN eXtensions for Instrumentation) and forecasts a growth rate that far exceeds the overall test market going forward.

In the 46-page “World LXI Test and Measurement Equipment Markets” report released in December 2008, F&S reported that the worldwide LXI-enabled [test and measurement](#) (T&M) equipment market generated \$220.0 million in sales in 2007, which represents an 83.3 percent increase over 2006.

The report also included a forecast that the size of the world LXI market will grow as large as \$650.0 million by 2012 at a compound annual growth rate of 24.2 percent. These numbers are in sharp contrast with the predicted growth in sales for GPIB instrumentation, which likely will be limited to just 3-4 percent a year in growth.

“It’s gratifying to see Frost & Sullivan, an independent technology analyst firm, document the same widespread adoption rates our members are seeing as manufacturers of LXI instrumentation,” said Von Campbell, LXI Consortium President. “We ended 2008 with a dramatic increase in [LXI-compliant instruments](#). Now with 730 instruments and 109 product families included in the LXI offering, the case for building your next system around LXI architecture has never been more compelling.”

The report, based in part on interviews with manufacturers of LXI test equipment along with other industry experts, provides in-depth analysis of the world LXI test and measurement equipment market, including revenue forecasts, challenges, market and technology trends, and competitive analysis. More information on Frost & Sullivan and the LXI report is available at www.frost.com.

About LXI and the LXI Consortium

Introduced in 2005, the LXI Standard has been rapidly implemented by numerous hardware and software companies, as well as systems integrators. These organizations, which represent a who's who of the test-and-measurement industry, recognize that not only is LXI the natural evolution of the test and measurement instrument interface but that it also makes it easier for test system designers and integrators to create faster, more efficient systems. To date, more than 730 products in 109 different product families have been certified as being compliant with the LXI Standard and annual sales of LXI-equipped test and measurement equipment now exceed \$220 million (US).

The LXI Standard creates new capabilities that optimize test throughput, overall system performance, and cost efficiency in a way that allows engineers to build powerful, web-enabled test systems in less time. The LXI Consortium, a not-for-profit corporation comprised of leading [test and measurement companies](#), manages the Standard. The group's goals are to develop, support, and promote the LXI standard. LXI's flexible packaging, high-speed I/O, and standardized use of LAN connectivity address a broad range of commercial, industrial, aerospace, and military applications.

Additional information about LXI-compliant products as well as licensing, specifications, and consortium membership is available at www.lxistandard.org.

About Frost & Sullivan

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